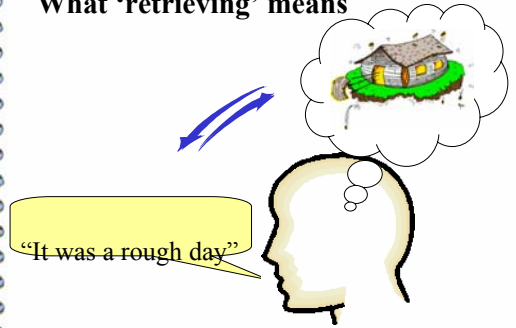


## Direct retrieval of experience: Specifying-questions



Copyright © 1979-2004, Stephen Lankton.

## What 'retrieving' means



Copyright © 1979-2004, Stephen Lankton.

## Two ways of retrieving experience

- Direct methods
  - specifying questions
- Indirect methods
  - use client's behavior
  - suggestions
  - anecdotes
  - metaphoric stories



Copyright © 1979-2004, Stephen Lankton.



Copyright © 1979-2004, Stephen Lankton.

## Deep structure specifying-questions (the direct approach)

Copyright © 1979-2004, Stephen Lankton.

## Information lost in sentences

- Simple Deletion
  - I'm going (deleted) \_\_\_\_\_.
  - Enough (deleted) is enough (deleted).
- Unspecified
  - Camping (where and in what manner) is an experience (what kind to whom).
  - Just (instead of what) do (how) it (what) correctly (in what way according to who or what).
- Generalized or Distorted
  - Everyone (over generalization) knows what I mean.
  - Love (who loving what in what way) is all you need.

Copyright © 1979-2004, Stephen Lankton.

## Deletions and pointers

- “There’s lots \_\_\_\_ to do \_\_\_\_.”
- Deletions
  - identifying deletions
  - calling for deletions
  - using ideomotor cues
  - using representational system logic
- “*Someone* told me *that*.”
- Referential index shift
  - building blocks of personal search
  - specifying the index
  - remember the deep structure is behind it all

Copyright © 1979-2004, Stephen Larkston.

## Complex nouns and subjects

- “There’s a lot of *love*.”
- “We *have to* do it this way.”
- De-nominalizing
  - nouns to verbs
  - call for the subject
  - specify deletions concerning the verb
  - specify the prepositional phrase
- Lost performatives
  - identify ‘according to who or what’
  - specify regulations
  - challenge “shoulds”

Copyright © 1979-2004, Stephen Larkston.

## Action modifiers and generalizations

- “We *can’t* just do that.”
- “You break dishes *every time* you wash.”
- Modal operators
  - don’t, won’t, can’t
  - ask “What prevents you?”
  - ask “What would happen if you did?”
- Simple Generalizations
  - call for the exception and challenge it
  - retrieving exception

Copyright © 1979-2004, Stephen Larkston.

## Causation and complex generalization

- “*Whenever* someone forgets a birthday they are inconsiderate.”
- *All* nurses are caring people.
- Complex Generalizations
  - call for the exception and challenge it
  - retrieving exception
  - reverse the referential index
- Universal Quantifiers
  - always, all, never, no one, every
  - exaggerate
  - call for exceptions

Copyright © 1979-2004, Stephen Larkston.

## Distortions, deletions, generalizations

- Deletions (simple)
- Unspecified Verbs
- Comparative Deletions
- Referential Indexes
- Nominalizations
- Lost Performative
- Modal Operators
- Simple Generalizations
- Complex Generalizations
- Universal Quantifier
- Implied Causatives

Copyright © 1979-2004, Stephen Larkston.